



AEON NEXUS CORPORATION

If you would enjoy working in a dynamic environment and are looking for an opportunity to become part of a stellar team of professionals, we invite you to apply here today.

Aeon Nexus Corporation is a GSA Schedule 70 holder, certified minority-owned and small disadvantaged business, experienced in providing public and private sector clients with superior software solutions. Our expertise in IT consulting and customer service has made Aeon Nexus a valuable asset to our clients in the commercial and government sectors since 2000.

MICROSOFT DYNAMICS CRM CONSULTANT

We are currently seeking experienced Microsoft Dynamics Customer Relationship Management (CRM) application consultants to support our clients. The consultant in this role:

Primary Responsibilities

- Participates in every aspect of the implementation from analyzing the customers' business requirements to configuring Microsoft Dynamics CRM application to meet the customers' needs.
- Collaborates with stakeholders throughout the organization to ensure a comprehensive set of requirements, aligned to business objectives, gaining full understanding of current business processes.
- Provides in-depth knowledge of Microsoft Dynamics CRM and evaluates the customer's business processes against the standard Microsoft Dynamics CRM functionality.
- Demonstrates experience in use of the prescribed Microsoft Dynamics implementation methodology, Sure Step and understands the key activities and deliverables for the client engagement and internal projects.
- Is responsible for documenting the business requirements which express what actions a solution must take and what outcome is expected.
- Facilitates the customer's decision-making process and develops the functional design document that will drive the development process.
- Has industry experience and understands challenges and risks when implementing vertical applications, primarily within State, Local & Federal Government.



Required Technical and Professional Expertise

- At least 3 years' experience in the core areas of CRM (Sales, Service and/or Marketing modules).
- At least 3 years' experience in consulting with State, Local, and Federal Government customers
- At least 3 years' experience in deep Business Analyst/Business Process skills (non-technical)
- At least 3 years' experience in Microsoft's Sure-Step Implementation Methodology
- At least 1 year experience demonstrating core functionality

Compensation

Aeon Nexus Corporation provides all employees with medical, vision, and dental insurance, and a 401K plan with employer matching. This is a full-time salaried position. The Microsoft Dynamics CRM Consultant position starts at \$75K, up to \$95K based on experience.

MICROSOFT DYNAMICS CRM CONSULTANT

Job Type: Full-time

Salary: \$75K-95K

Job Location: Albany, NY

Required Education: Bachelor's Degree

Preferred Education: Master's Degree, Dynamics CRM Certification